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DYNAMICS CON LIVE

MAY 2024





Unveiling the Truth:

Debunking Dynamics GP Myths and Misconceptions

Have you been told Dynamics GP is GOING away?

Yes



No



Not Sure



Have you added a new ISV solution in the last 12 months?

No, have not added any new ISV's



Yes, added 1-2 ISV's



Yes, added 3 or more ISV's



If you are considering a move to another ERP? If so, which application?

No, not planning to move off of GP



Yes, D365 Business Central



Yes, D365 Finance & Supply Chain

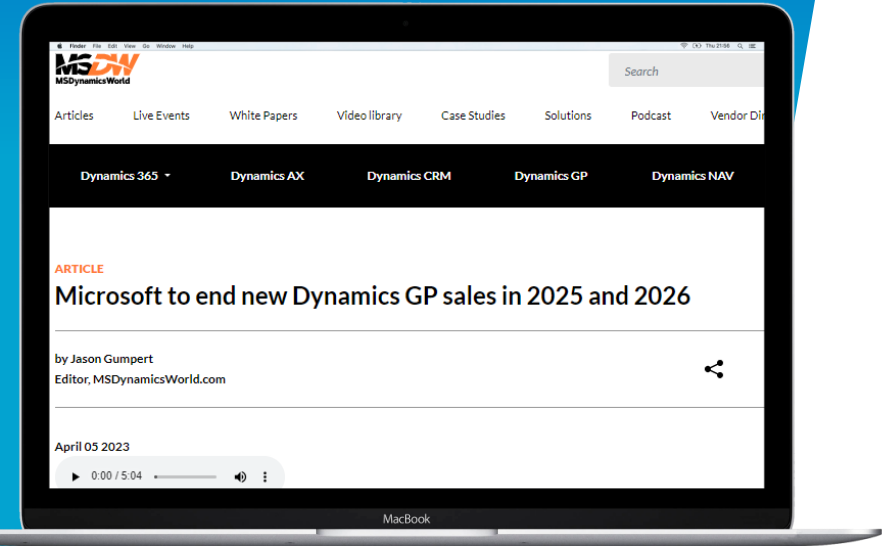
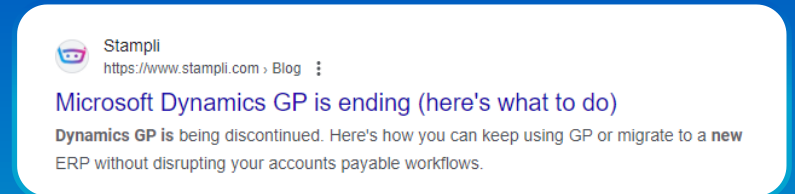
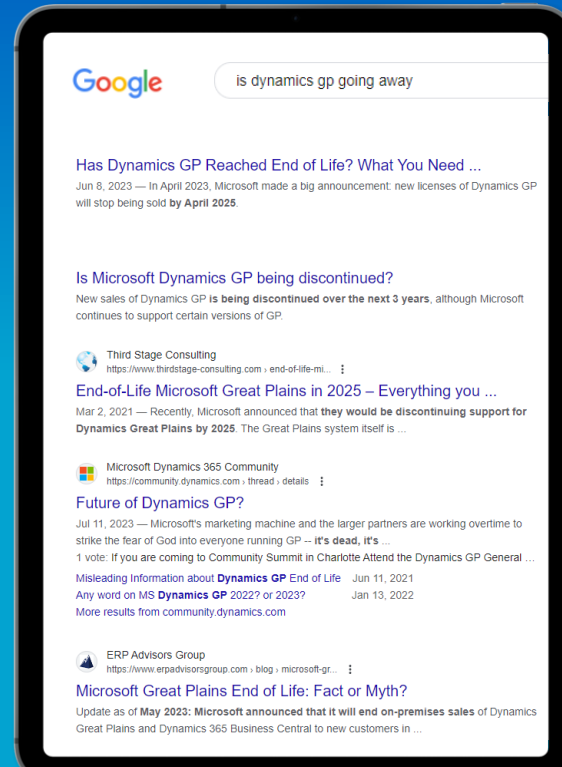


Yes, Non-Microsoft ERP

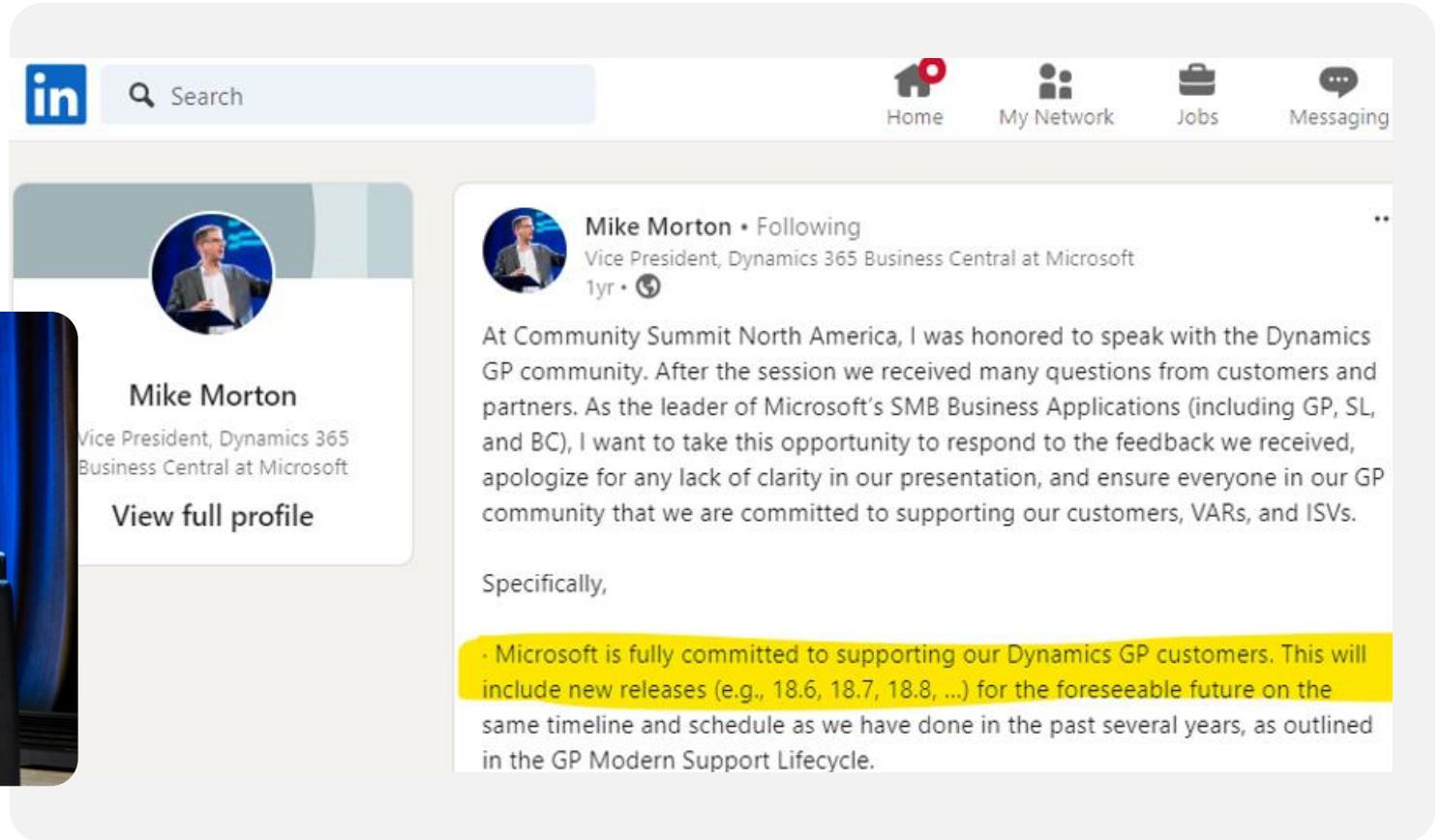


Myth #1: Dynamics GP is going away

84%
surveyed believe GP
is going away



Fact #1: Dynamics GP is NOT going away

A screenshot of a LinkedIn post by Mike Morton. The post is from his profile, which shows he is the Vice President of Dynamics 365 Business Central at Microsoft. The post text reads: "At Community Summit North America, I was honored to speak with the Dynamics GP community. After the session we received many questions from customers and partners. As the leader of Microsoft's SMB Business Applications (including GP, SL, and BC), I want to take this opportunity to respond to the feedback we received, apologize for any lack of clarity in our presentation, and ensure everyone in our GP community that we are committed to supporting our customers, VARs, and ISVs. Specifically, Microsoft is fully committed to supporting our Dynamics GP customers. This will include new releases (e.g., 18.6, 18.7, 18.8, ...) for the foreseeable future on the same timeline and schedule as we have done in the past several years, as outlined in the GP Modern Support Lifecycle." The text "Microsoft is fully committed to supporting our Dynamics GP customers. This will include new releases (e.g., 18.6, 18.7, 18.8, ...) for the foreseeable future on the same timeline and schedule as we have done in the past several years, as outlined in the GP Modern Support Lifecycle." is highlighted in yellow.

Mike Morton • Following
Vice President, Dynamics 365 Business Central at Microsoft
1yr •

At Community Summit North America, I was honored to speak with the Dynamics GP community. After the session we received many questions from customers and partners. As the leader of Microsoft's SMB Business Applications (including GP, SL, and BC), I want to take this opportunity to respond to the feedback we received, apologize for any lack of clarity in our presentation, and ensure everyone in our GP community that we are committed to supporting our customers, VARs, and ISVs.

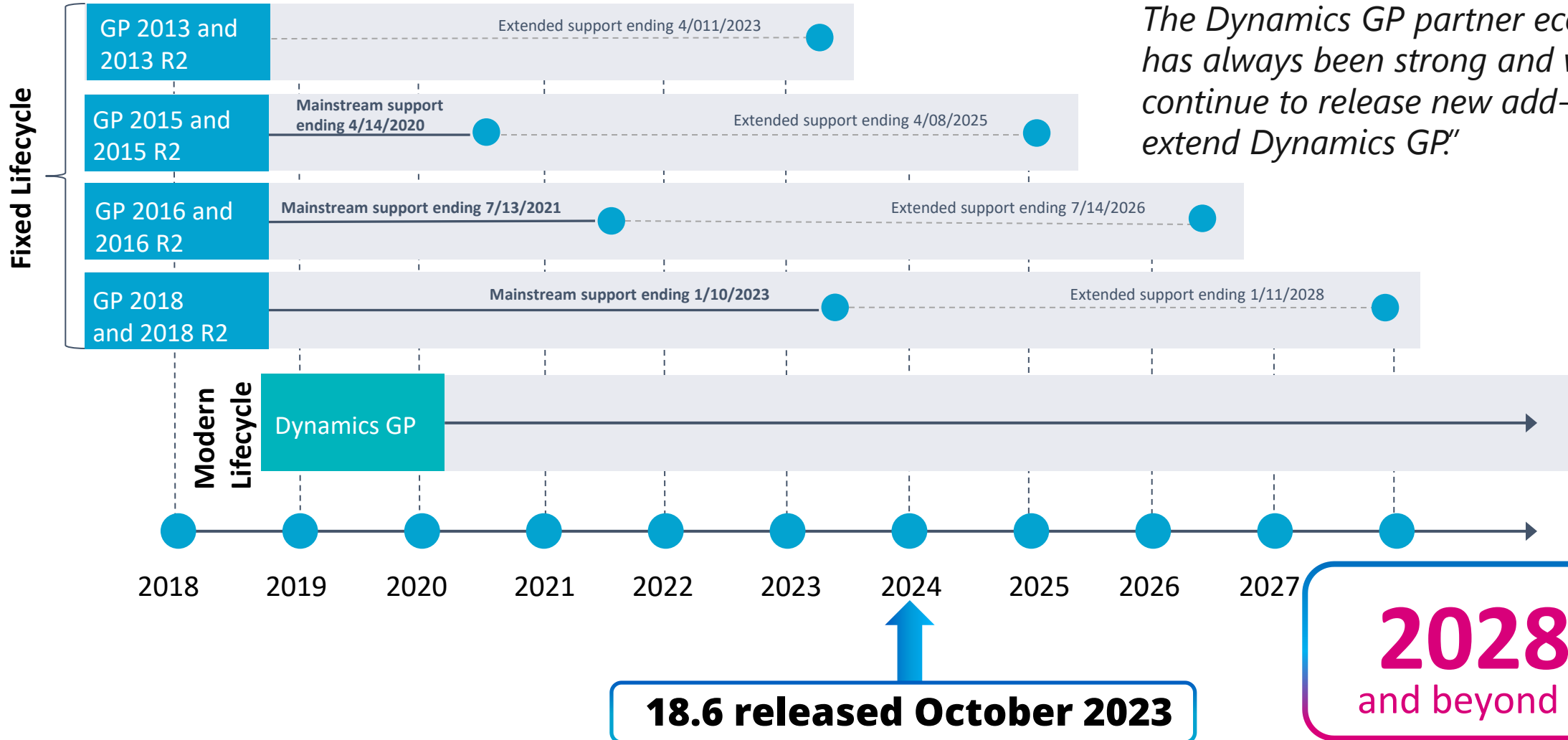
Specifically,

Microsoft is fully committed to supporting our Dynamics GP customers. This will include new releases (e.g., 18.6, 18.7, 18.8, ...) for the foreseeable future on the same timeline and schedule as we have done in the past several years, as outlined in the GP Modern Support Lifecycle.

Fact #1: Modern Lifecycle

Microsoft Statement on GP's Modern Life Cycle

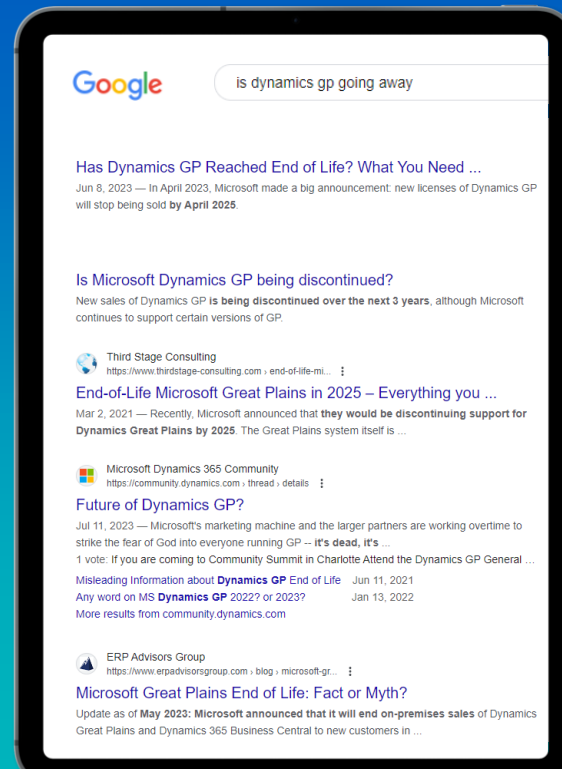
"Microsoft remains committed to provide updates as described earlier. The Dynamics GP partner ecosystem has always been strong and will continue to release new add-ons that extend Dynamics GP."



Myth #2:

Microsoft & ISVs Stopped Adding New GP Features

Noise,
Noise,
Noise!

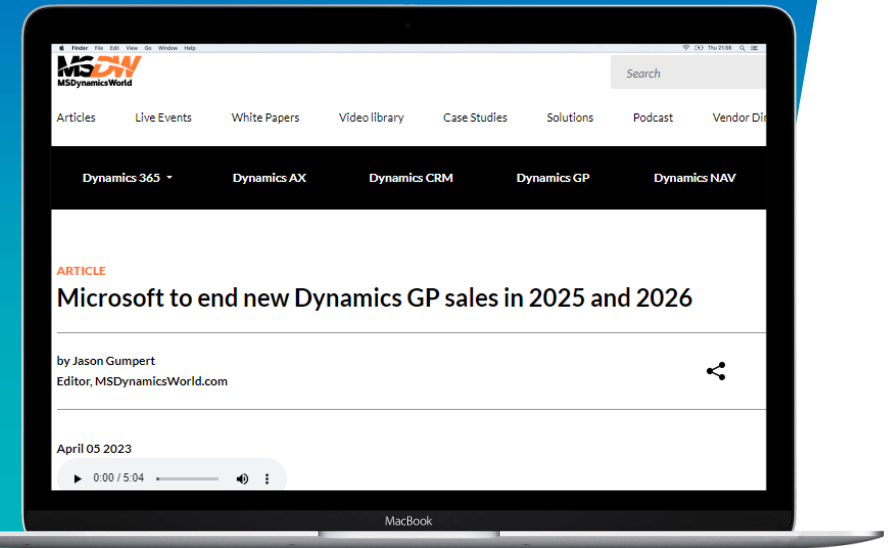


Stampili

<https://www.stampili.com> · Blog ·

Microsoft Dynamics GP is ending (here's what to do)

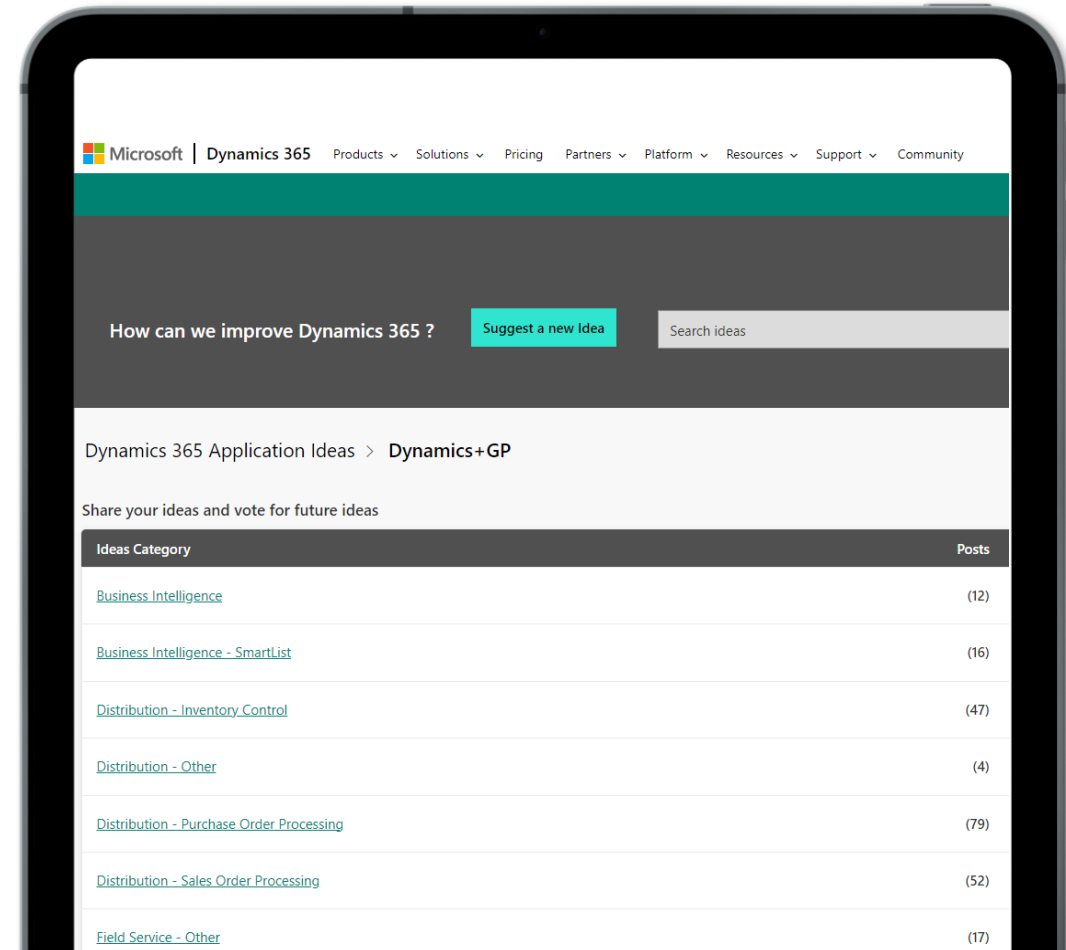
Dynamics GP is being discontinued. Here's how you can keep using GP or migrate to a new ERP without disrupting your accounts payable workflows.



Fact #2: Microsoft is Adding New GP Features

- Since Feb 2020: 18 GP updates released **100+ new features** from 18.2 – 18.6
- 5 more years of new features planned for version 18.7, 18.8 and beyond.
- Maximize your Microsoft investment experience: Power Platform, Power BI, Copilot, Cloud Solutions
- Requests to vote for new GP features (See QR Code)

**Vote Now:
New
Features**



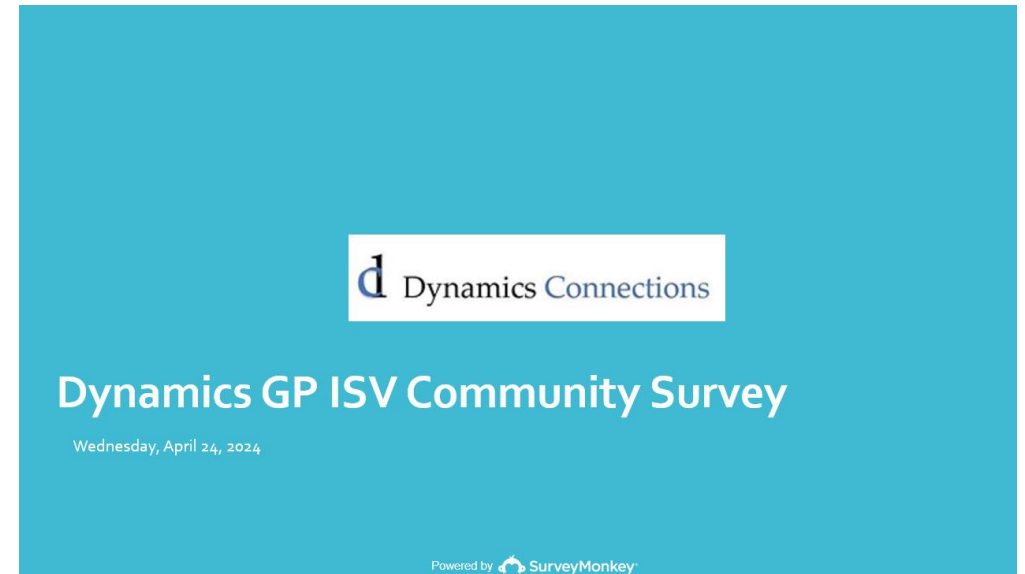
Fact #2: ISVs Adding New GP Features

70%

of ISVs have 6+ New Features Planned

40%

of ISVs have 11+ New Features Planned



Dynamics GP ISV Community Survey

April 24, 2024

Complete Responses: 30

Powered by  SurveyMonkey

Download Results



Next Steps:

1. Remain current on Modern Lifecycle
2. Pay your annual maintenance
3. Optimize your existing system
 - Inventory your modules
 - Cleanse your data
 - Fill gaps with modern ISV solutions
4. Leverage your partner for support!
5. Add ERP Health to your Annual Strategic Planning

